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**OXNARD HARBOR DISTRICT
SPECIAL MEETING OF THE
BOARD OF HARBOR COMMISSIONERS**

**MONDAY, FEBRUARY 9, 2009
12:30 P.M. – 3:30 P.M.**

**OXNARD HARBOR DISTRICT
ADMINISTRATION BUILDING
333 PONOMA STREET
PORT HUENEME, CA 93041**

NOTICE IS HEREBY GIVEN that a **SPECIAL ONE-HALF DAY MEETING** of the Board of Harbor Commissioners of the Oxnard Harbor District is hereby called to be held on Monday, February 9, 2009 from 12:30 p.m. to 3:30 p.m. at 333 Ponoma Street, Port Hueneme, CA. **SAID SPECIAL MEETING** shall be for the purpose of: a **Mid Year Update**.

AGENDA

1. **CALL TO ORDER**
2. **ROLL CALL**
3. **DISCUSSION:**
 - Mid Year Report FY 2009 Cargo Throughput
 - Mid Year Report FY 2009 Financial Performance
 - Oxnard Harbor District – Strategic and Tactical Issues
4. **COMMISSIONERS COMMENTS:** This portion of the meeting will be an opportunity for members of the Board of Harbor Commissioners to discuss matters not covered by the staff. No action will be taken.
5. **PUBLIC COMMENTS:** The public may address any item on the Agenda by submitting a speaker card to the Executive Assistant prior to or during the time the matter is addressed by the Board. Anyone wishing to speak to the Board on any item within the subject matter jurisdiction of the District and NOT on the Agenda may do so at this time. Individual presentations should be limited to three minutes.
6. **ADJOURNMENT**

**BOARD OF HARBOR
COMMISSIONERS**

*Jesse J. Ramirez
President*

*Raymond E. Fosse
Vice President*

*Michael A. Plisky
Secretary*

*Jess Herrera
Commissioner*

*Dr. Manuel M. Lopez
Commissioner*

**PORT
MANAGEMENT**

*Anthony J. Taormina
Executive Director*



FROM: Executive Director

TO: Board of Harbor Commissioners

DATE: January 20, 2009

SUBJECT: Fiscal Year 2008-2009 Mid-Year Report

Cargo Throughput

The District is experiencing a serious overall decline in the primary cargo throughput for the Port of Hueneme. Consistent with other West Coast Ports, especially in Southern California, the Port of Hueneme's decline in volume is a direct result of the global market place conditions. According to US Census Bureau, Foreign Trade Division, statistics, US imports have declined in August, September, October and November. November had a 12% decline which appears to be the highest single month decline recorded between January 1994 and November 2008.

The District's revenue ton throughput for Calendar Year 2008 was 1,193,584. This was the third straight year the Port of Hueneme experienced declining throughput. Calendar Year 2007 declined 4% over Calendar Year 2006, and Calendar Year 2008 declined 14% over 2007.

Total Revenue Tons

Month	CY 2006	CY 2007	CY 2008	2009
January	141,314	130,269	124,084	
February	114,358	103,848	94,956	
March	122,137	109,699	112,260	
April	131,972	120,166	118,319	
May	133,488	136,205	92,884	
June	127,185	114,020	81,741	
July	106,005	99,474	90,144	
August	107,257	120,265	93,893	
September	101,168	90,527	98,673	
October	108,361	123,773	84,871	
November	140,911	110,109	83,455	
December	104,524	125,387	118,303	
Calendar Year Total	1,438,680	1,383,741	1,193,584	

The District's decline can be attributed to reduced imports and slow down in allocation from the Vehicle Distribution Centers to the car dealerships. Also, the District has seen a decline in banana and fresh fruit throughput based upon a change in transportation mode from the charter vessel market to the liner service vessel market. This change resulted in

NYKCool discontinuing their Transpacific Service and Bonita Banana shifting to a liner service container carrier.

Vessel Calls

July to December	FY 06	FY 07	FY 08	FY 09
Auto Vessels	98	90	62	65
Ro/Ro Vessels	21	25	24	21
Conventional Vessels	61	84	78	57
Barge Vessels	1	0	0	0
Liquid Bulk Vessels	6	4	7	3
Miscellaneous Vessels	2	4	5	5
Total	189	207	176	151

The decline in cargo throughput is reflected in the July to December vessel calls for Fiscal Year 2009. Total vessel calls during this timeframe declined by 25 vessels (14%). While Auto Vessel calls had a slight increase the quantity of vehicles on a per vessel call basis has declined.

Auto Imports

Month	CY 2006	CY 2007	CY 2008	2009
January	26,347	14,328	15,414	
February	25,567	17,179	19,640	
March	23,386	23,832	22,058	
April	25,187	20,425	18,924	
May	27,431	23,832	19,796	
June	25,454	19,264	20,023	
July	23,657	20,478	16,952	
August	18,935	16,807	13,258	
September	24,676	15,835	8,896	
October	21,000	19,383	13,453	
November	23,706	23,100	13,441	
December	21,929	18,141	14,897	
Calendar Year Total	287,275	232,604	196,752	

Auto Export

Month	CY 2006	CY 2007	CY 2008	2009
January	0	8	389	
February	26	124	128	
March	24	70	275	
April	342	98	294	
May	52	74	235	
June	92	8	293	
July	71	262	308	
August	98	59	71	
September	10	36	371	
October	204	331	2,426	
November	130	459	1,535	
December	169	620	1,160	
Calendar Year Total	1,218	2,149	7,485	

Bananas

Month	CY 2006	CY 2007	CY 2008	2009
January	57,342	51,351	58,390	
February	41,288	57,711	47,300	
March	49,451	54,465	45,217	
April	48,371	53,342	56,603	
May	64,205	67,819	38,930	
June	48,101	52,684	41,832	
July	49,017	49,864	50,680	
August	50,051	61,847	43,954	
September	46,432	51,336	50,500	
October	56,551	60,447	47,838	
November	60,345	50,402	43,077	
December	48,344	47,260	54,607	
Calendar Year Total	619,498	658,529	578,928	

Fresh Fruit

Month	CY 2006	CY 2007	CY 2008	2009
January	20,691	13,414	11,787	
February	13,454	10,413	7,853	
March	17,974	13,372	11,334	
April	17,682	14,792	7,250	
May	18,481	13,922	3,500	
June	11,617	7,234	2,340	
July	5,923	6,589	3,717	
August	4,547	7,220	4,132	
September	4,608	5,449	4,067	
October	9,972	9,381	4,532	
November	14,986	9,858	5,953	
December	14,877	10,467	7,783	
Calendar Year Total	154,811	122,112	74,249	

Operating Revenues and Operating Expenses (Estimates)

The District six month performances for FY 2008-2009 reflect the reduction in cargo throughput. Total Operating Revenues declined 10.5% this year through 12/31/08 over last year. Gross Ocean Freight revenues declined by over \$ 1 million dollars but the net Ocean Freight is only down by \$ 760,769 (16.2%). The District's Customers revenue sharing declined while the District share of tariff revenues increased by nearly \$ 350,000.

The best performance for the first six months comes from Real Property Rental where the maritime service property rental increased by 13.4% and the new Real Estate Business Line increased by 24.6%. The addition of the 5901 Edison property revenues accounts for this increase in our Real Estate Property Rental Revenues. Total Real Property Rentals for this year through 12.31.08 were \$ 646,667 compared to \$ 518,951 last year

Total Operating Revenues for the first six months of FY 2008 – 2009 declined by \$595,057 (10.5%).

Total Operating Expenses for the first six months of FY 2008 – 2009 increased by \$409,330 (12%). One of the District’s performance measures is to have operating expenses increase or decrease at the same percentage as operating revenues. The District did not achieve this performance goal during the first six months of FY 2008 – 2009.

Operating Expenses

July to December	FY 08	FY 09	Change	Prevent
Payroll Expenses	\$1,775,889	\$2,051,566	\$275,677	15.5%
General & Administrative	\$1,273,460	\$1,354,333	\$80,873	6.4%
Vessel Services	\$61,525	\$174,829	\$113,304	184.2%
Supplies, Utilities, & Maintenance	\$297,153	\$236,639	(\$60,514)	-20.4%
Total Operating Expenses	\$3,408,027	\$3,817,367	\$409,340	12.0%

This fiscal year, the District’s Operating Budget has been divided among eight programs and with eight Budget Managers. These programs and Budget Managers are:

Program Number	Program	Budget Manager
1000	General Administration	Executive Director
1200	Finance & Administration	Dep. Ex. Director Finance
1400	Human Resources	Dep. Ex. Director Finance
2000	Public Information & Marketing	Director of Marketing
5000	Facilities	Director of Facilities Dev
6000	Maritime Services	Dep. Ex. Director Maritime
6200	Property Rental Services	Dep. Ex. Director Finance
8000	Maintenance Services	Manager of Maintenance

Fiscal Year 2008-2009 Budget Adjustment Plan

At the workshop, the Manager of Financial Services will make his presentation to the Board to report on efforts to date made by the Management Team.