Walkthrough Meeting Welcome
June 8th, 2021
• Introductions
• Port Presentation
• Port and Railyard Tour
PORT GOVERNANCE

CELEBRATING 84 YEARS!

2021 BOARD STRUCTURE

PRESIDENT
JASON T. HODGE

VICE PRESIDENT
MARY ANNE ROONEY

SECRETARY
JESS J. HERRERA

COMMISSIONER
CELINA L. ZACARIAS

COMMISSIONER
JESS J. RAMIREZ
VISION

To operate as a self-supporting port that enforces the principles of sound public stewardship maximizing the potential of maritime-related commerce and regional economic benefit.

MISSION

To be the preferred port for specialized cargo and provide the maximum possible economic and social benefits to our community and industries served.
PORT OF HUENEME
RELIABLE AND BUILDING FOR GROWTH

- 6th Largest US Auto Port
- 2nd in Containerized Bananas Port in the US
- 4th largest port in California
- Top 10 percentile in the US
- Only deep-water port between LA/LB and SF Bay Area
SHIPPING LINES
- Champion Tankers
- Cool Carriers
- COSCO
- Del Monte/Network Shipping
- EUKOR
- GLOVIS
- Great White Fleet
- K-Line
- Mitsui OSK Lines
- Norbulk
- NYK Lines
- SeaLand – A Maersk Company
- Seim Car Carriers
- Wallenius Wilhelmsen Logistics (WWL)

SERVICES
- G&W Short Haul
- Union Pacific RR
- Brusco Tug & Barge
- Stevedores: Ceres, Pacific Ro-Ro, Ports America, SSA Marine
- MSRC
- NRC
- Port Hueneme Ice
- OST Truck & Crane
- T&T Truck & Crane
- Port Hueneme Pilots Association
- Allied Universal
- TracTide Marine Fuels
- Freight forwarders

DC & WAREHOUSING
- Channel Islands Logistics
- Chiquita
- Del Norte Warehousing
- Freska
- Lineage Logistics
- Mission Produce
- Seabord Produce
- Western PreCooling
TOP TRADING COUNTRIES

<table>
<thead>
<tr>
<th>Rank</th>
<th>Port</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>South Korea</td>
<td>$1.59 B</td>
</tr>
<tr>
<td>2</td>
<td>United Kingdom</td>
<td>$692.39 M</td>
</tr>
<tr>
<td>3</td>
<td>Germany</td>
<td>$660.96 M</td>
</tr>
<tr>
<td>4</td>
<td>Japan</td>
<td>$608.86 M</td>
</tr>
<tr>
<td>5</td>
<td>Mexico</td>
<td>$472.52 M</td>
</tr>
<tr>
<td>6</td>
<td>Sweden</td>
<td>$225.26 M</td>
</tr>
<tr>
<td>7</td>
<td>Guatemala</td>
<td>$112.69 M</td>
</tr>
<tr>
<td>8</td>
<td>Austria</td>
<td>$92.2 M</td>
</tr>
<tr>
<td>9</td>
<td>Costa Rica</td>
<td>$78.72 M</td>
</tr>
<tr>
<td>10</td>
<td>The Netherlands</td>
<td>$73.84 M</td>
</tr>
</tbody>
</table>

KOREA TOP TRADING PARTNER BY VALUE

MEXICO TOP TRADING PARTNER BY TONNAGE
### MAJOR TRENDS

#### INDUSTRY TRENDS / CARGO TONNAGE

**REVENUE**
- Agriculture Import/Export: 30%
- Ro-Ro Import/Export: 47%

*Total FY2020: $17M*

**ECONOMIC IMPACT**
- Jobs: 15,834
- Over 1,700 direct jobs in Oxnard and Port Hueneme
- Economy: $1.7 Billion
  - Over $1 Billion into the economy annually

**PORT FOOTPRINT**
- Acreage: 558 acres
  - Entire seaport plus all storage and processing areas
- Railway: 12 mile short line track
  - Contract with G&W Inc.
  - Connects to UP
  - 8 acre switchyard
- Refrigeration: 176,000 SF on-terminal
  - 900,000+ SF off-dock
  - Over 1,000+ reefer plugs

**VOLUME**
- Fresh Fruit: +33%
- Auto: -14%
- Annual Cargo: $10.85 Billion
  - Over $9 Billion in cargo value annually
VENTURA COUNTY SECTORS
AGRICULTURE

VENTURA COUNTY’S AGRICULTURE EXPORTS RANK #5 IN THE NATION
VENTURA COUNTY AG EXPORT VALUE

VENTURA COUNTY AG EXPORT IS AMONG THE TOP 10 IN THE NATION OUT OF 3000+ COUNTIES

- Between 4 and 5%
- ~ $2.5 billion on a $50 billion+ local GDP
  - Close to 2 billion of the 2.5 is crop value
  - Rest is in distribution, processing
WORLD CLASS DISTRIBUTION CENTERS

PORT INTERMODAL CORRIDOR

500 ACRES INLAND PORT
WE HAVE ACCESS TO WORLD CLASS RAIL
RLA
VCRC, LLC
UNION PACIFIC
TAKING TRUCKS OFF
THE ROAD

Efficient rail operation, short line rail is owned by the Port of Hueneme
INITIAL FORECASTS OF COVID-19

INDUSTRY TRENDS

AUTOMOBILES

100%  STOP AUTO PRODUCTION

6%  ↓  BEST CASE SCENARIO

28%  ↓  WORST CASE SCENARIO

43%  REVENUE

18%  VOLUME

27%  REVENUE

60%  VOLUME

?%  ↓  SCHOOL/EVENTS CLOSED

?%  ↑  GROCERIES

?%  ↓  HIGHER END FRUIT
CARGO TREND
REVENUE AND CARGO

TONNAGE

- 1.65M TONS FY2019
- 1.63M TONS FY2020
- 1.67M TONS FY2021

REVENUE

- $25,000,000
- $20,000,000
- $15,000,000
- $10,000,000
- $5,000,000
- $0

*Forecast

Legend:
- Autos
- H&H
- Banana
- Fruit
- General Cargo
- Fish
- Offshore Oil
- Liquid Fertilizer
- Revenue
UPDATING 2020 TO 2030 STRATEGIC PLAN
INFRASTRUCTURE
INSIDE-THE-GATE MODERNIZATION

CONTAINERIZATION
MODERNIZATION FOR CONTAINERIZATION

MAKING SPACE FOR EFFICIENT CONTAINER OPERATIONS

- Dredged berths on South Terminal to 40 feet
- Removed one warehouse on South Terminal to create more terminal and cargo operating space
- Ports America brought 3rd mobile crane July 2019
- Ceres brought 2 more mobile cranes in January 2021
CHANNEL DEEPENING

COMPLETED MARCH 2021

US DOT TIGER PROJECT

ARMY CORPS CHANNEL DEEPENING

20,000 CY
250 ACRES PROJECT
PROPOSED PORT OF HUENEME LOGISTICS PARK

Port Gate

Arcturus Ave

The Last Mile

The Port Corridor

Opportunity Zone

Arcturus Ave
COMMERCIAL DEVELOPMENT
TAPPING OPPORTUNITIES

☑ LA/LB Congestion
☑ Service to Asia
☑ More Cargo

Congestion at the Port of Long Beach
Source: LA Times
September Industry Sectors Ranked by Employment Size

- Trade, Transportation & Utilities: 50,900
- Educational & Health Services: 47,700
- Professional & Business Services: 44,300
- Government: 42,600
- Leisure & Hospitality: 31,600
- Manufacturing: 24,900
- Total Farm: 20,800
- Construction: 17,100
- Financial Activities: 15,700
- Other Services: 7,700
- Information: 4,000
- Mining and Logging: 900

Source: www.labormarketinfo.edd.ca.gov
Current Employment Statistics (September 2020)
ECONOMIC PROSPERITY

COMMERCE RESULTS

JOBS
44% INCREASE SINCE 2013

44%
INCREASE
SINCE 2013

TAX REVENUE
123% INCREASE SINCE 2013

123% INCREASE SINCE 2013

TOTAL ECONOMIC ACTIVITY
113% INCREASE SINCE 2013

113% INCREASE SINCE 2013

10,226
2013

15,834
2018

2013

$53.4M
2013

$93M
2015

$119M
2018

$799.4M
2013

$1.5B
2015

$1.7B
2018

44%
INCREASE
SINCE 2013

<table>
<thead>
<tr>
<th>MUNICIPALITIES</th>
<th>PERCENT (JOBS BENEFIT)</th>
<th>DIRECT JOBS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Port Hueneme</td>
<td>16.37%</td>
<td>413</td>
</tr>
<tr>
<td>Oxnard</td>
<td>38.57%</td>
<td>973</td>
</tr>
<tr>
<td>Ventura</td>
<td>17.47%</td>
<td>441</td>
</tr>
<tr>
<td>Camarillo</td>
<td>10.6%</td>
<td>267</td>
</tr>
<tr>
<td>Thousand Oaks</td>
<td>1.43%</td>
<td>36</td>
</tr>
<tr>
<td>Moorpark</td>
<td>2.52%</td>
<td>64</td>
</tr>
<tr>
<td>Simi Valley</td>
<td>1.43%</td>
<td>36</td>
</tr>
<tr>
<td>Santa Paula</td>
<td>2.13%</td>
<td>54</td>
</tr>
<tr>
<td>Ojai</td>
<td>2.13%</td>
<td>54</td>
</tr>
<tr>
<td>Other Ventura County</td>
<td>4.85%</td>
<td>122</td>
</tr>
<tr>
<td>County of Los Angeles</td>
<td>1.56%</td>
<td>39</td>
</tr>
<tr>
<td>Other California</td>
<td>0.96%</td>
<td>24</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
<td><strong>2,524</strong></td>
</tr>
</tbody>
</table>
GREENEST US PORT
$20 MILLION INVESTED SINCE 2014

GOING DEEP: 35 to 40 ft, sand renourishes beaches

BATTERY STORAGE:
Peak shaving, store energy

PHRESH:
Clean Air Plan VCAPCD

PLUG & PLAY:
Shoreside power

CLEAN EFFICIENCY:
Powered by electricity

NEW ERA:
Cords & plugs to power future equipment

LED LIGHTING

YARD TRUCKS:
State of the art

RETROFITTING:
Tier 0 – Tier 4

MORE SPACE:
Demo of obsolete buildings allows less congestion, fewer emissions

$3M ARB GRANT

GREENEST U.S. PORT OF THE YEAR 2017

CREATE A ZERO-EMISSIONS WORLD
INNOVATION & TECHNOLOGY
FATHOMWERX
BUILDING THE FUTURE THROUGH COLLABORATION
SOCIAL EQUITY, COMMUNITY & PARTNERS
COMMUNITY DRIVES
BRINGING BANANA FEST TO YOU

44 community events
1 million pounds of produce distributed to 30,000 families across Ventura County

Due to COVID-19 concerns, we are not holding our Banana Festival in September.
INSTEAD, WE’RE BRINGING THE BANANA FESTIVAL TO YOU!
PORT COMMUNITY DRIVES
COMMUNITY DRIVES
COLLABORATION
COMMUNITY DRIVES
COLLABORATION AND VOLUNTEERS
AIR QUALITY MONITORS UNVEILING WITH COMMUNITY / HAYCOX SCHOOL
GLOBAL TRADE & LOGISTICS EDUCATION
THANK YOU