Valkthrough Neeting Velcome

June 8th, 2021

AGENDA TODAY

- Introductions
- Port Presentation
- Port and Railyard Tour



PORT GOVERNANCE

CELEBRATING 84 YEARS!

2021 BOARD STRUCTURE





PRESIDENT

JASON T. HODGE



VICE PRESIDENT MARY ANNE ROONEY



SECRETARY JESS J. HERRERA



COMMISSIONER CELINA L. ZACARIAS COMMISSIONER JESS J. RAMIREZ

VISION AND MISSION

VISION

To operate as a **self-supporting** port that enforces the principles of sound public stewardship maximizing the potential of maritime-related commerce and regional economic benefit.

MISSION

To be the preferred port for **specialized cargo** and provide the maximum possible economic and social benefits to our community and industries served.

PORT OF HUENEME RELIABLE AND BUILDING FOR GROWTH

- 6th Largest US Auto Port
- 2nd in Containerized Bananas Port in the US
- 4th largest port in California
- Top 10 percentile in the US
- Only deep-water port between LA/LB and SF Bay Area

PREMIUM Service

SHIPPING LINES

- Champion Tankers
- Cool Carriers
- COSCO
- Del Monte/Network Shipping
- EUKOR
- GLOVIS
- Great White Fleet
- K-Line
- Mitsui OSK Lines
- Norbulk
- NYK Lines
- SeaLand A Maersk Company
- Seim Car Carriers
- Wallenius Wilhelmsen Logistics (WWL)

SERVICES

- G&W Short Haul
- Union Pacific RR
- Brusco Tug & Barge
- Stevedores: Ceres, Pacific Ro-Ro, Ports America, SSA Marine
- MSRC
- NRC
- Port Hueneme Ice
- OST Truck & Crane
- T&T Truck & Crane
- Port Hueneme Pilots Association
- Allied Universal
- TracTide Marine Fuels
- Freight forwarders

DC & WAREHOUSING

- Channel Islands
 Logistics
- Chiquita
- Del Norte Warehousing
- Freska
- Lineage Logistics
- Mission Produce
- Seabord Produce
- Western PreCooling

PORT TERMINAL LAYOUT



40 FT MAIN CHANNEL DEPTH
120 ACRE TERMINAL
24 ACRE TERMINAL (JOINT USE)
130 ACRE NAVY OUT-LEASE

4,250 LF5 DEEP DRAFT BERTHS320 LF1 SHALLOW DRAFT90,000 SFON-DOCK COLD STORAGE299ON-DOCK REEFER PLUGS

TOP TRADING PARTNERS

TOP TRADING COUNTRIES

RankPort		YTD	
1	South Korea	\$1.59 B	
2	United Kingdom	\$692.39 M	
3	Germany	\$660.96 M	
4	Japan	\$608.86 M	
5	Mexico	\$472.52 M	
6	Sweden	\$225.26 M	
7	Guatemala	\$112.69 M	
8	Austria	\$92.2 M	
9	Costa Rica	\$78.72 M	
10	The Netherlands	\$73.84 M	

KOREA TOP TRADING PARTER BY VALUE

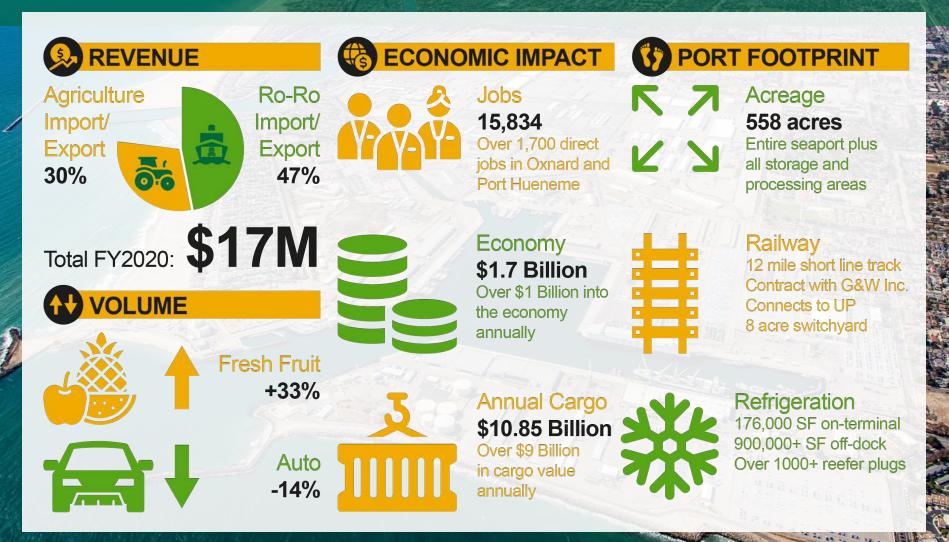
Port Hueneme, Calif.: Trade Partners

57

Mexico	South Korea	Ecuador	Norway Japan	
19%		8.6% United Kingdom	5.1% 4.7%	
Guatemala	Costa Rica		1.0% 1.0% 0.80% Hondores Peru ^{Betgum}	
		Germany	4.5% 0.66% 0.61% 0.54%	
15%		5.3%	Sweden 0.47% 84% 1.8% 0.41% Slovakia	
Date Range Ytid Month 2019 Value or Tonnage Value Tonnage				

MEXICO TOP TRADING PARTER BY TONNAGE

MAJOR TRENDS / CARGO TONNAGE



VENTURA COUNTY SECTORS AGRICULTURE

VENTURA COUNTY'S AGRICULTURE EXPORTS RANK



IN THE NATION

VENTURA COUNTY AG EXPORT VALUE

VENTURA COUNTY AG EXPORT IS AMONG THE TOP 10 IN THE NATION OUT OF 3000+ COUNTIES Between 4 and 5%

- ~ \$2.5 billion on a \$50 billion+ local GDP
 - Close to 2 billion of the 2.5 is crop value
 - Rest is in distribution, processing



WORLD CLASS DISTRIBUTION CENTERS





RAIL VCRC, LLC UNION PACIFIC

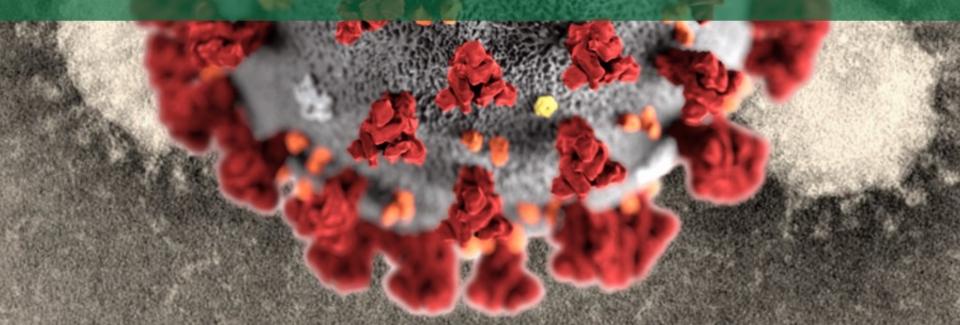


TAKING TRUCKS OFF THE ROAD

Efficient rail operation , short line rail is owned by the Port of Hueneme



COVID-19



INITIAL FORECASTS OF COVID-19 INDUSTRY TRENDS

AUTOMOBILES

43% REVENUE 18% VOLUME

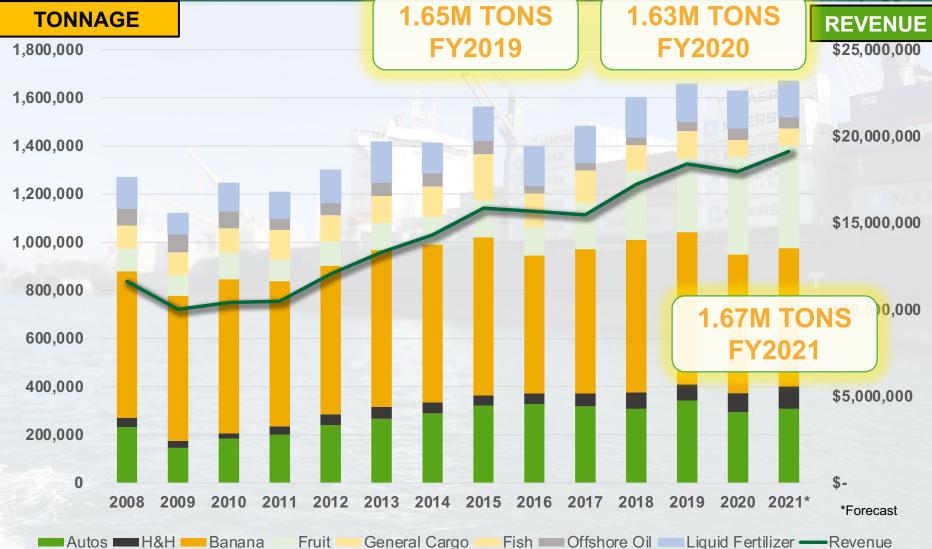
100% STOP AUTO PRODUCTION
6% ↓ BEST CASE SCENARIO
28%↓ WORST CASE SCENARIO

?%ISCHOOL/EVENTS CLOSED?%IIGROCERIES?%IHIGHER END FRUIT

27% REVENUE

60% VOLUME

CARGO TREND REVENUE AND CARGO







INFRASTRUCTURE

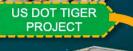


MODERNIZATION FOR CONTAINERIZATION

MAKING SPACE FOR EFFICIENT CONTAINER OPERATIONS

- Dredged berths on South Terminal to 40 feet
- Removed one warehouse on South Terminal to create more terminal and cargo operating space
- Ports America brought 3rd mobile crane July 2019
- Ceres brought 2 more mobile cranes in January 2021

COMPLETED MARCH 2021



ARMY CORPS CHANNEL DEEPENING

SAND

20,000 CY

SUSTAINABLE DEVELOPMENT INSIDE THE GATE





FUTURE WORKSHOP

PORT OF HUENEME VACANT PARCEL VISIONING

NEW BERTH, PARKING STRUCTURE AND PARKING LOT- AERIAL PERSPECTIVE

250 ACRES PROJECT PROPOSED PORT OF HUENEME LOGISTICS PARK



ECONOMIC SUMMARY

COMMERCIAL DEVELOPMENT TAPPING OPPORTUNITIES

LA/LB CongestionService to Asia

More Cargo

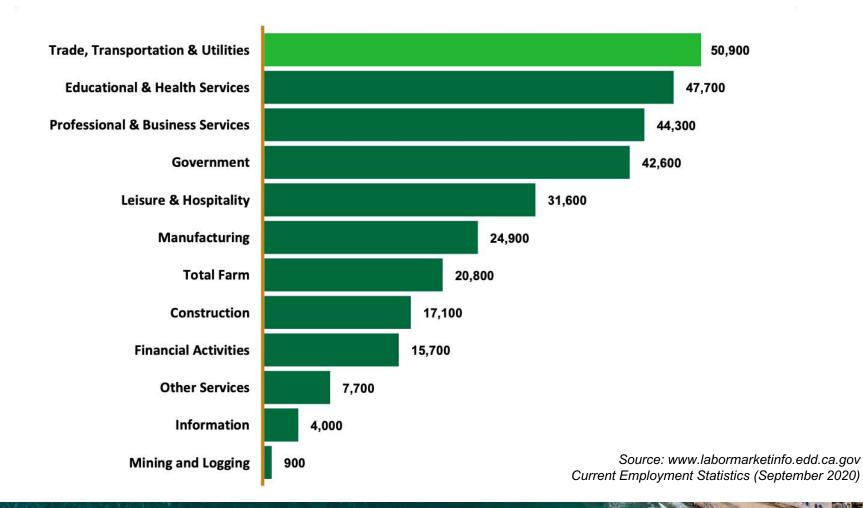


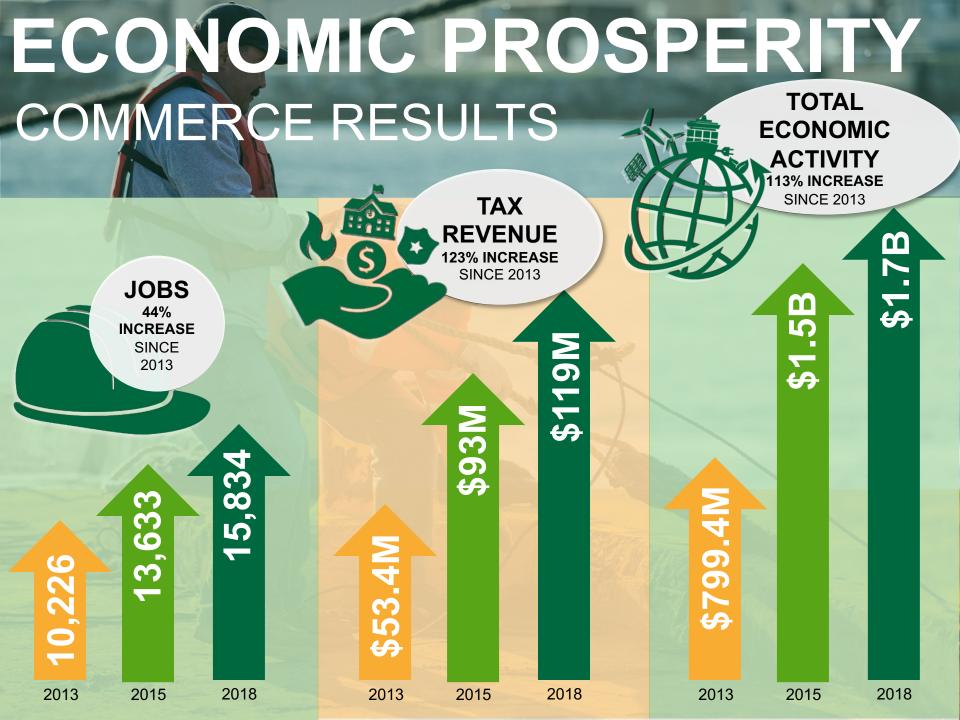


Congestion at the Port of Long Beach Source: LA Times

VENTURA COUNTY ECONOMIC SUMMARY 2020

September Industry Sectors Ranked by Employment Size





l'm from Oxnard.

ECONOMY

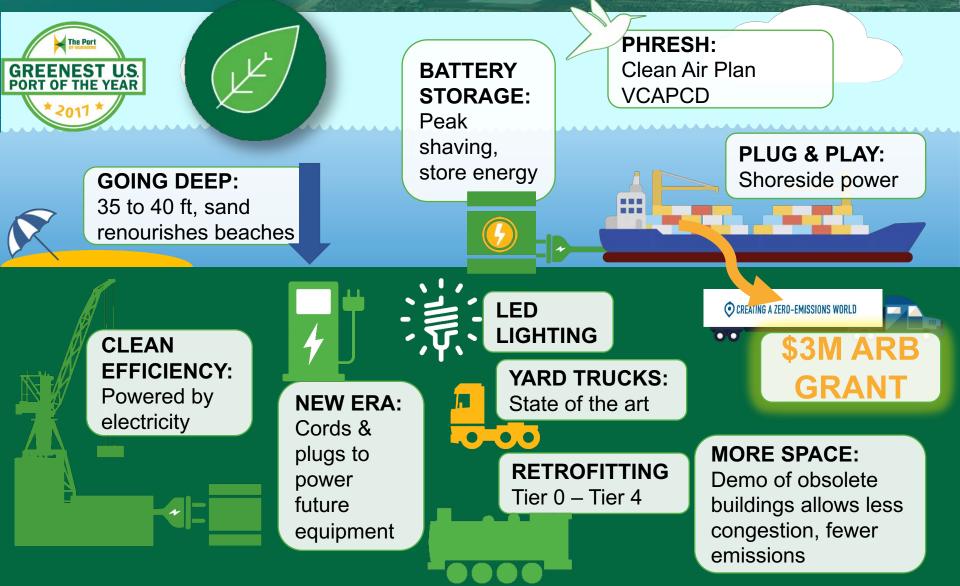
I'm from Port Hueneme. l'm from Camarillo.

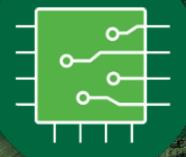
l'm from Ventura.

MUNICIPALITIES PERCENT **DIRECT JOBS** (JOBS BENEFIT) Port Hueneme 16.37% 413 38.57% Oxnard 973 17.47% 441 Ventura 10.6% 267 Camarillo 1.43% 36 **Thousand Oaks** 64 Moorpark 2.52% 1.43% 36 Simi Valley 54 Santa Paula 2.13% 54 2.13% Ojai **Other Ventura County** 122 4.85% County of Los Angeles 1.56% 39 24 Other California 0.96% TOTAL 100% 2,524

ENVIRONMENT

GREENEST US PORT \$20 MILLION INVESTED SINCE 2014





INNOVATION & TECHNOLOGY

FATHOMMERX BUILDING THE FUTURE THROUGH COLLABORATION

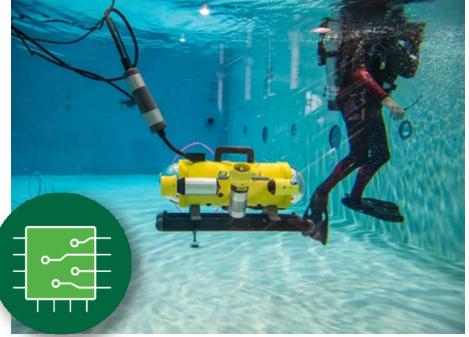














SOCIAL EQUITY, COMMUNITY & PARTNERS

COMMUNITY DRIVES BRINGING BANANA FEST TO YOU





Due to COVID-19 concerns, we are not holding our Banana Festival in September. INSTEAD, WE'RE BRINGING THE BANANA FESTIVAL TO YOU! PORT COMMUNITY DRIVES



- 44 community events
- 1 million pounds of produce distributed to 30,000 families across Ventura County



COLLABORATION









COLLABORATION AND VOLUNTEERS



AIR QUALITY MONITORS UNVEILING WITH COMMUNITY / HAYCOX SCHOOL



GLOBAL TRADE & LOGISTICS EDUCATION

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