# Valkthrough Neeting Velcome

June 8th, 2021

## AGENDA TODAY

- Introductions
- Port Presentation
- Port and Railyard Tour



# **PORT** GOVERNANCE

### CELEBRATING 84 YEARS!

### 2021 BOARD STRUCTURE





PRESIDENT

**JASON T. HODGE** 



VICE PRESIDENT MARY ANNE ROONEY



SECRETARY JESS J. HERRERA



COMMISSIONER CELINA L. ZACARIAS COMMISSIONER JESS J. RAMIREZ

# VISION AND MISSION

#### VISION

To operate as a **self-supporting** port that enforces the principles of sound public stewardship maximizing the potential of maritime-related commerce and regional economic benefit.

#### **MISSION**

To be the preferred port for **specialized cargo** and provide the maximum possible economic and social benefits to our community and industries served.

# PORT OF HUENEME RELIABLE AND BUILDING FOR GROWTH

- 6<sup>th</sup> Largest US Auto Port
- 2<sup>nd</sup> in Containerized Bananas Port in the US
- 4<sup>th</sup> largest port in California
- Top 10 percentile in the US
- Only deep-water port between LA/LB and SF Bay Area

# PREMIUM Service

### **SHIPPING LINES**

- Champion Tankers
- Cool Carriers
- COSCO
- Del Monte/Network Shipping
- EUKOR
- GLOVIS
- Great White Fleet
- K-Line
- Mitsui OSK Lines
- Norbulk
- NYK Lines
- SeaLand A Maersk Company
- Seim Car Carriers
- Wallenius Wilhelmsen Logistics (WWL)

### SERVICES

- G&W Short Haul
- Union Pacific RR
- Brusco Tug & Barge
- Stevedores: Ceres, Pacific Ro-Ro, Ports America, SSA Marine
- MSRC
- NRC
- Port Hueneme Ice
- OST Truck & Crane
- T&T Truck & Crane
- Port Hueneme Pilots Association
- Allied Universal
- TracTide Marine Fuels
- Freight forwarders

### **DC & WAREHOUSING**

- Channel Islands
   Logistics
- Chiquita
- Del Norte Warehousing
- Freska
- Lineage Logistics
- Mission Produce
- Seabord Produce
- Western PreCooling

# PORT TERMINAL LAYOUT



40 FT MAIN CHANNEL DEPTH
120 ACRE TERMINAL
24 ACRE TERMINAL (JOINT USE)
130 ACRE NAVY OUT-LEASE

4,250 LF5 DEEP DRAFT BERTHS320 LF1 SHALLOW DRAFT90,000 SFON-DOCK COLD STORAGE299ON-DOCK REEFER PLUGS

# **TOP TRADING PARTNERS**

#### TOP TRADING COUNTRIES

RankPort		YTD	
1	South Korea	\$1.59 B	
2	United Kingdom	\$692.39 M	
3	Germany	\$660.96 M	
4	Japan	\$608.86 M	
5	Mexico	\$472.52 M	
6	Sweden	\$225.26 M	
7	Guatemala	\$112.69 M	
8	Austria	\$92.2 M	
9	Costa Rica	\$78.72 M	
10	The Netherlands	\$73.84 M	

### KOREA TOP TRADING PARTER BY VALUE

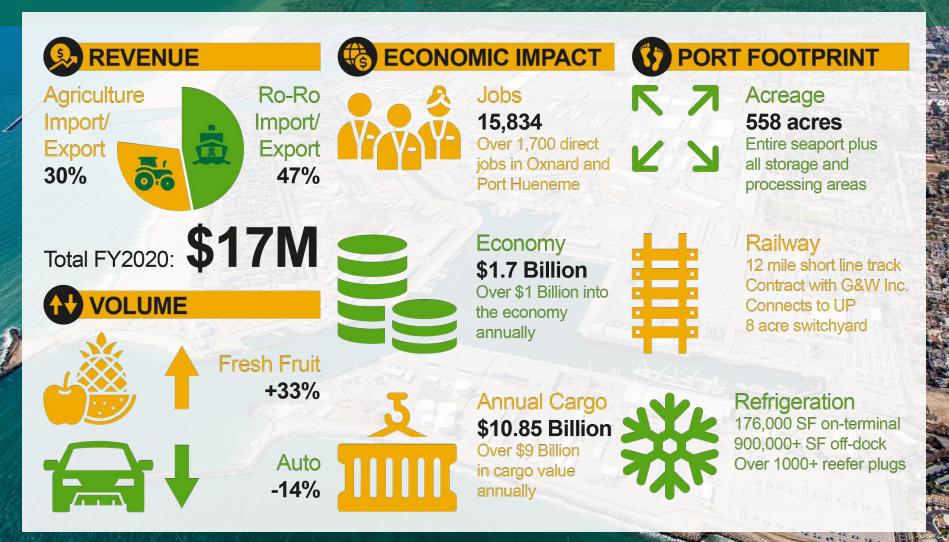
Port Hueneme, Calif.: Trade Partners

57

Mexico	South Korea	Ecuador	Norway Japan	
19%		8.6% United Kingdom	5.1% 4.7%	
Guatemala	Costa Rica		1.0% 1.0% 0.80% Hondores Peru <sup>Betgum</sup>	
		Germany	4.5% 0.66% 0.61% 0.54%	
15%		5.3%	Sweden         0.47%         84%           1.8%         0.41%         Slovakia	
Date Range Ytid Month 2019 Value or Tonnage Value Tonnage				

MEXICO TOP TRADING PARTER BY TONNAGE

# MAJOR TRENDS / CARGO TONNAGE



## VENTURA COUNTY SECTORS AGRICULTURE

VENTURA COUNTY'S AGRICULTURE EXPORTS RANK



IN THE NATION

### **VENTURA COUNTY** AG EXPORT VALUE

VENTURA COUNTY AG EXPORT IS AMONG THE TOP 10 IN THE NATION OUT OF 3000+ COUNTIES Between 4 and 5%

- ~ \$2.5 billion on a \$50 billion+ local GDP
  - Close to 2 billion of the 2.5 is crop value
  - Rest is in distribution, processing



# **WORLD CLASS** DISTRIBUTION CENTERS





# RAIL VCRC, LLC UNION PACIFIC

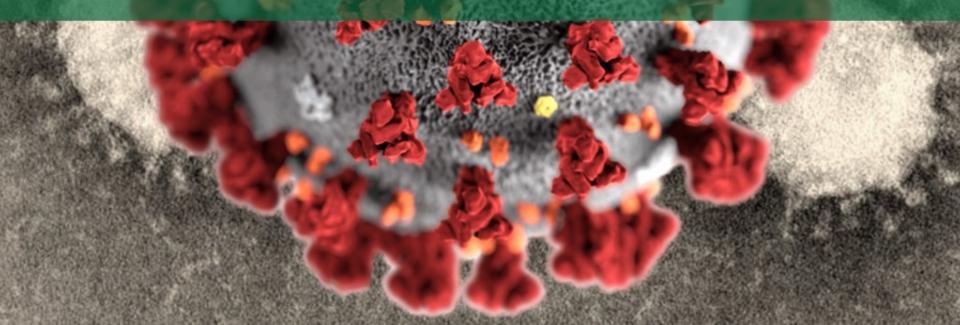


### TAKING TRUCKS OFF THE ROAD

Efficient rail operation , short line rail is owned by the Port of Hueneme



# COVID-19



## INITIAL FORECASTS OF COVID-19 INDUSTRY TRENDS

### **AUTOMOBILES**

43% REVENUE 18% VOLUME

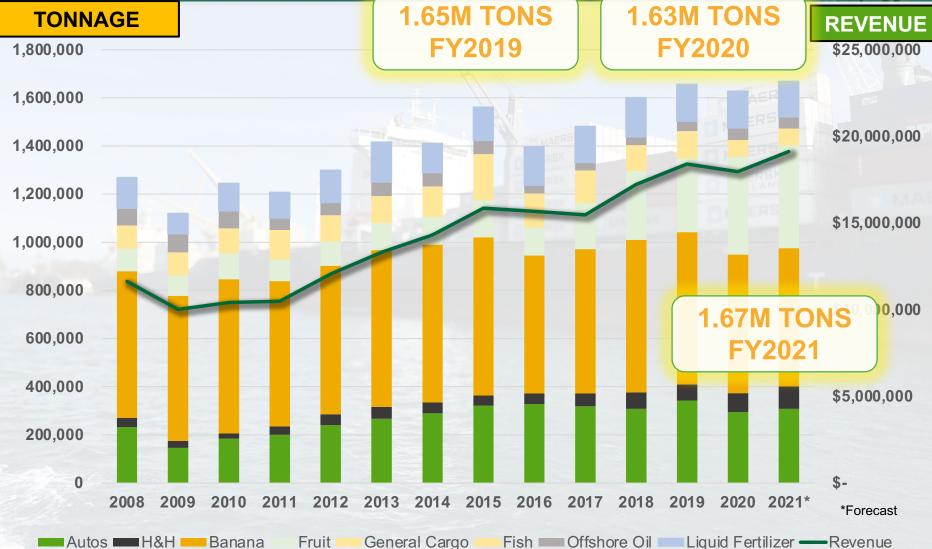
100% STOP AUTO PRODUCTION
6% ↓ BEST CASE SCENARIO
28%↓ WORST CASE SCENARIO

?%ISCHOOL/EVENTS CLOSED?%IIGROCERIES?%IHIGHER END FRUIT

27% REVENUE

60% VOLUME

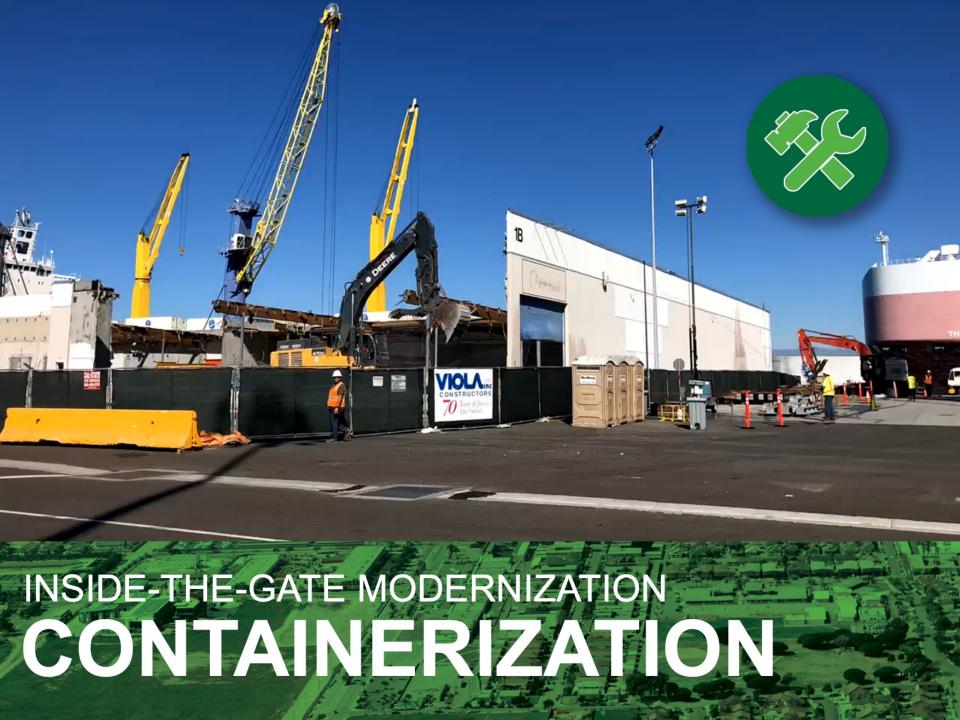
## CARGO TREND REVENUE AND CARGO







# INFRASTRUCTURE

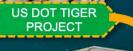


## **MODERNIZATION** FOR CONTAINERIZATION

#### **MAKING SPACE FOR EFFICIENT CONTAINER OPERATIONS**

- Dredged berths on South Terminal to 40 feet
- Removed one warehouse on South Terminal to create more terminal and cargo operating space
- Ports America brought 3rd mobile crane July 2019
- Ceres brought 2 more mobile cranes in January 2021

# COMPLETED MARCH 2021



ARMY CORPS CHANNEL DEEPENING

SAND

20,000 CY

# SUSTAINABLE DEVELOPMENT INSIDE THE GATE





FUTURE WORKSHOP

PORT OF HUENEME VACANT PARCEL VISIONING

NEW BERTH, PARKING STRUCTURE AND PARKING LOT- AERIAL PERSPECTIVE

### **250 ACRES PROJECT** PROPOSED PORT OF HUENEME LOGISTICS PARK



# ECONOMIC SUMMARY

# COMMERCIAL DEVELOPMENT TAPPING OPPORTUNITIES

LA/LB CongestionService to Asia

### More Cargo

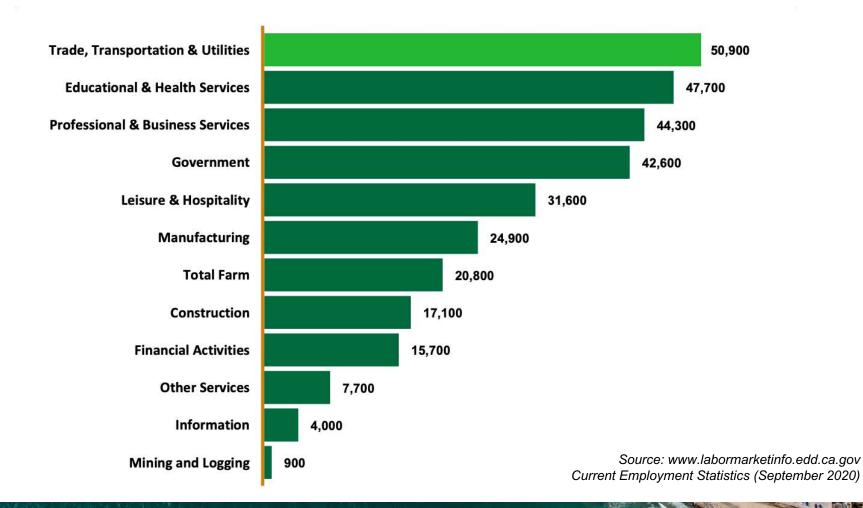


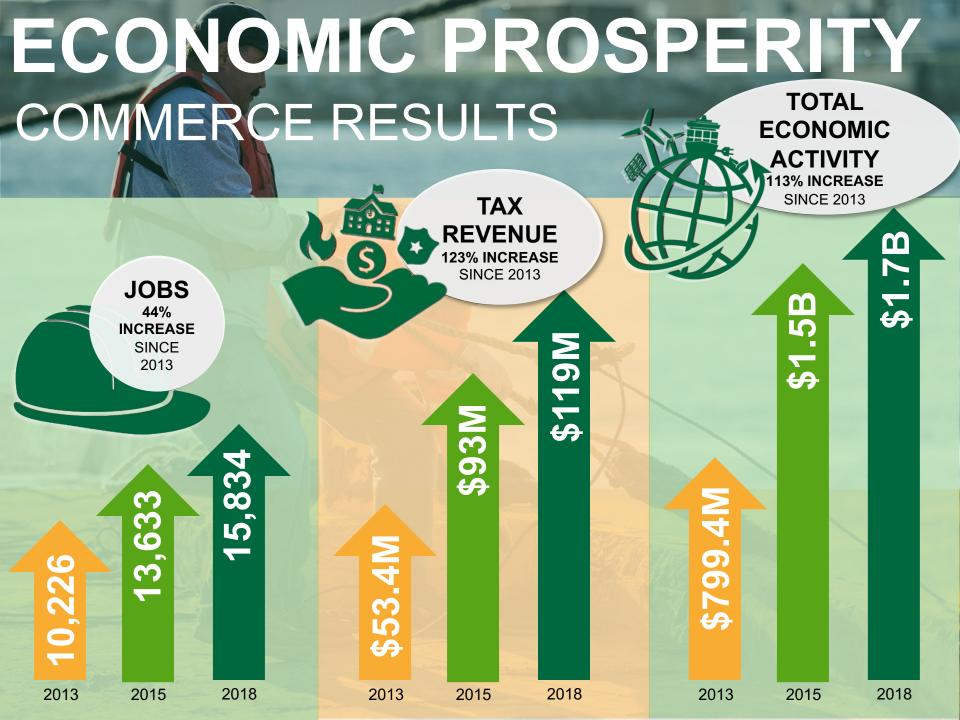


Congestion at the Port of Long Beach Source: LA Times

### VENTURA COUNTY ECONOMIC SUMMARY 2020

#### September Industry Sectors Ranked by Employment Size





l'm from Oxnard.

ECONOMY

I'm from Port Hueneme. l'm from Camarillo.

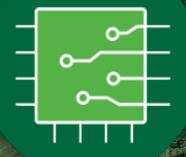
l'm from Ventura.

#### **MUNICIPALITIES** PERCENT **DIRECT JOBS** (JOBS BENEFIT) Port Hueneme 16.37% 413 38.57% Oxnard 973 17.47% 441 Ventura 10.6% 267 Camarillo 1.43% 36 **Thousand Oaks** 64 Moorpark 2.52% 1.43% 36 Simi Valley 54 Santa Paula 2.13% 54 2.13% Ojai **Other Ventura County** 122 4.85% County of Los Angeles 1.56% 39 24 Other California 0.96% TOTAL 100% 2,524

# ENVIRONMENT

### **GREENEST US PORT** \$20 MILLION INVESTED SINCE 2014





# INNOVATION & TECHNOLOGY

### **FATHOMMERX** BUILDING THE FUTURE THROUGH COLLABORATION

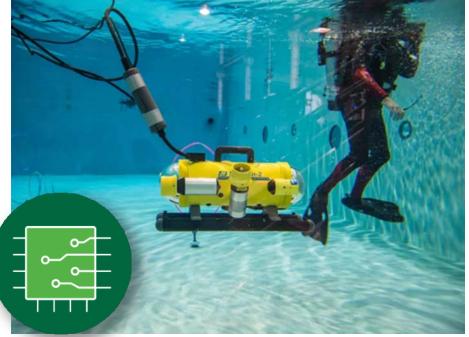














# 

# SOCIAL EQUITY, COMMUNITY & PARTNERS

### COMMUNITY DRIVES BRINGING BANANA FEST TO YOU





Due to COVID-19 concerns, we are not holding our Banana Festival in September. INSTEAD, WE'RE BRINGING THE BANANA FESTIVAL TO YOU! PORT COMMUNITY DRIVES



- 44 community events
- 1 million pounds of produce distributed to 30,000 families across Ventura County



# COLLABORATION









# COLLABORATION AND VOLUNTEERS



### AIR QUALITY MONITORS UNVEILING WITH COMMUNITY / HAYCOX SCHOOL



## GLOBAL TRADE & LOGISTICS EDUCATION

The I

sealand

MA SEA

